

IMPORTANT INFORMATION FOR BACHELOR STUDENTS:

We STRONGLY ADVISE students to choose courses from **ONLY ONE BLOCK** of the course blocks listed below in order to avoid course overlappings

Students can choose up to 5 courses per semester (no more than 30 ECTS)

There are quotas of how many exchange students can take a particular course. The quotas will be used on **the first come, first served basis**

Bachelor students ARE NOT ALLOWED to take Master courses

Course descriptions can be found at www.ism.it/ects

More information international@ism.it

INTERNATIONAL BUSINESS AND COMMUNICATION, 1ST YEAR

ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	FUN114	Applied Mathematics for Social Sciences	5
6	MNG101	Principles of Economics, Business and Management	5
6	MNG218	Introduction to Communication Theories	5
6	HUM130	English for Communication in Business I	5
6	HUM148	Norwegian Language I	5
6	HUM124	German Language I	5
6	HUM123	French Language I	5
6	HUM122	Spanish Language I	5
6	HUM118	Principles of Sociology	10
6	HUM101	Interpersonal Psychology	5

INTERNATIONAL BUSINESS AND COMMUNICATION, 2ND YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO102	Macroeconomics	5
6	MNG103	Marketing Principles	5
6	FUN107	Statistical Data Analysis	5
6	FIN113	Introduction to Finance	5
6	MNG230	Business in China	5
6	MNG162	Innovation Management	5
6	FIN126	Financial Geography	10
6	MNG235	Corporate Communication in a Globalised World	5
6	MNG154	E-commerce	5

INTERNATIONAL BUSINESS AND COMMUNICATION, 3RD YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG173	International Negotiations	5
6	MNG220	Human Resource Management: International Approach	5
6	MNG124	International Marketing	5
6	MNG108	International Business	5
6	MNG235	Corporate Communication in a Globalised World	5
6	MNG230	Business in China	5
6	ECO110	EU Economics	10
6	FIN124	Cost Management	10
6	MNG236	Corporate Image and Brand Management	5
6	MNG153	Relationship Marketing	5

INDUSTRIAL TECHNOLOGY MANAGEMENT, 1ST YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	FUN101	Mathematical Analysis	10
6	MNG101	Principles of Economics, Business and Management	5
6	MNG103	Marketing Principles	10
6	HUM154	Business English	5
6	HUM101	Interpersonal Psychology	5
6	HUM118	Principles of Sociology	10

INDUSTRIAL TECHNOLOGY MANAGEMENT, 2ND YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO102	Macroeconomics	10
6	MNG220	Human Resource Management: International Approach	5
6	MNG154	E-commerce	5
6	FUN118	Quantitative Decision Making	10
6	FUN126	Foundations of Manufacturing Technology	10

INDUSTRIAL TECHNOLOGY MANAGEMENT, 3RD YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG162	Innovation Management	5
6	MNG163	Project Management	5
6	MNG228	B2B Marketing	5
6	FUN111	Business Information Systems	5
6	FIN115	Personal Finance	10
6	MNG235	Corporate Communication in a Globalised World	5

INDUSTRIAL TECHNOLOGY MANAGEMENT, 4TH YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	FIN124	Cost Management	15
6	MNG153	Relationship Marketing	5
6	MNG126	International Business Law	5
6	MNG109	Strategic Management	5
6	MNG230	Business in China	5
6	ECO110	EU Economics	10

BUSINESS MANAGEMENT AND ANALYTICS, 1ST YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG101	Principles of Economics, Business and Management	10
6	HUM102	Business English I	5
6	HUM118	Principles of Sociology	10
6	HUM148	Spanish Language I	5
6	HUM124	Norwegian Language I	5
6	HUM123	German Language I	5
6	HUM122	French Language I	5

BUSINESS MANAGEMENT AND ANALYTICS, 2ND YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO102	Macroeconomics	10
6	MNG220	Human Resource Management: International Approach	5
6	MNG235	Corporate Communication in a Globalised World	5
6	POL125	Contexts of Politics	15

BUSINESS MANAGEMENT AND ANALYTICS, 3RD YEAR

ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG107	Organizational Behavior	10
6	FIN103	Managerial Accounting	5
6	FIN102	Financial Management	10
6	MNG108	International Business	5
6	MNG154	E-commerce	5
6	MNG153	Relationship Marketing	5

BUSINESS MANAGEMENT AND ANALYTICS, 4TH YEAR

ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG163	Project Management	5
6	MNG109	Strategic Management	5
6	MNG162	Innovation Management	5
6	MNG230	Business in China	5
6	MNG235	Corporate Communication in a Globalised World	5
6	MNG228	B2B marketing	5
6	FIN107	Investment Management	5

FINANCE, 1ST YEAR

ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	FUN101	Mathematical Analysis	10
6	HUM163	English for Finance I	5
6	MNG101	Principles of Economics, Business and Management	10
6	FIN114	Principles of Finance	10
6	HUM148	Spanish Language I	5
6	HUM124	Norwegian Language I	5
6	HUM123	German Language I	5
6	HUM122	French Language I	5
6	HUM118	Principles of Sociology	10
6	HUM101	Interpersonal Psychology	5

FINANCE, 2ND YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG126	International Business Law	5
6	ECO102	Macroeconomics	5
6	FIN115	Personal Finance	10
6	FUN118	Quantitative Decision Making	10
6	FIN126	Financial Geography	10
6	FUN105	Mathematical Methods in Economics	10
6	MNG103	Marketing Principles	10

FINANCE, 3RD YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO104	Global economics	10
6	FIN103	Managerial Accounting	5
6	FIN107	Investment Management	5
6	FIN104	Public Finance	5
6	ECO122	Welfare Economics	5
6	FIN126	Financial Geography	5
6	MNG163	Project Management	5

ECONOMICS, 1ST YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	MNG101	Principles of Economics, Business and Management	5
6	HUM102	Business English I / Verslo anglų kalba I	5
6	HUM118	Principles of Sociology	10
6	HUM148	Spanish Language I	5
6	HUM124	Norwegian Language I	5
6	HUM123	German Language I	5
6	HUM122	French Language I	5

ECONOMICS, 2ND YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO102	Macroeconomics / Makroekonomika	5
6	FUN107	Statistical Data Analysis	10
6	POL125	Contexts of Politics	15

ECONOMICS, 3RD YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO104	Global economics	10
6	FUN108	Social Research Methods	5
6	ECO122	Welfare Economics	5
6	FIN102	Financial Management	10
6	FIN126	Financial Geography	5
6	POL128	Politics and Economics of Migration	10

ECONOMICS 4TH YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	FIN104	Public Finance	5
6	ECO108	Economic Forecasting	5
6	FIN107	Investment Management	5
6	FIN126	Financial Geography	5
6	POL128	Politics and Economics of Migration	15
6	ECO122	Welfare Economics	5
6	MNG163	Project Management	5
6	ECO110	EU Economics	10

ECONOMICS AND POLITICS, 1ST YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	FUN101	Mathematical Analysis	10
6	MNG101	Principles of Economics, Business and Management	5
6	POL101	Introduction to Politics	10
6	HUM128	English for Economics and Politics I	5
6	HUM148	Spanish Language I	5
6	HUM124	Norwegian Language I	5
6	HUM123	German Language I	5
6	HUM122	French Language I	5
6	HUM118	Principles of Sociology	10
6	HUM101	Interpersonal Psychology	5

ECONOMICS AND POLITICS, 2ND YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO102	Macroeconomics	5
6	FUN105	Mathematical Methods in Economics	10
6	FUN107	Statistical Data Analysis	10
6	FUN118	Quantitative Decision Making	10
6	MNG103	Marketing Principles	10
6	POL125	Contexts of Politics	15

ECONOMICS AND POLITICS, 3RD YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	POL104	International Relations	10
6	ECO104	Global economics	10
6	ECO122	Welfare Economics	5
6	FUN108	Social Research Methods	5
6	MNG126	International Business Law	5
6	FIN114	Principles of Finance	10
6	POL128	Politics and Economics of Migration	10

ECONOMICS AND POLITICS, 4TH YEAR			
ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	POL138	Political Economy	10
6	ECO110	EU Economics	10
6	POL124	EU Politics	10
6	FIN124	Cost Management	10
6	FIN126	Financial Geography	5
6	ECO108	Economic Forecasting	5
6	MNG163	Project Management	5