

**IMPORTANT INFORMATION FOR BACHELOR STUDENTS:**

Students can choose up to 5 courses per semester (no more than 30 ECTS)

There are quotas of how many exchange students can take a particular course. The quotas will be used on **the first come, first served basis**

Bachelor students ARE NOT ALLOWED to take Master courses

Course descriptions can be found at [www.ism.it/ects](http://www.ism.it/ects)

[More information international@ism.it](mailto:More information international@ism.it)

**COURSES OFFERED FOR BACHELOR EXCHANGE STUDENTS**

ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	ECO102	Macroeconomis	5
6	ECO104	Global Economics	10
6	ECO105	Econometrics	6
6	ECO108	Economic Forecasting	2
6	ECO110	EU Economics	10
6	ECO122	Welfare economics	10
6	FIN102	Financial Management	10
6	FIN104	Public Finance	10
6	FIN107	Investment Management	10
6	FIN113	Introduction to Finance	15
6	FIN114	Principles of Finance	5
6	FIN115	Personal Finance	10
6	FIN117	Corporate Finance	10
6	FIN124	Cost Management	10
6	FIN125	Fraud Examination	10
6	FUN101	Mathematical Analysis	5
6	FUN105	Mathematical Methods in Economics	5
6	FUN107	Statistical Data Analysis	10
6	FUN111	Business Information Systems	2
6	FUN114	Applied Mathematics for Social Sciences	15
6	FUN118	Quantitative Decision Making	6

6	FUN126	Foundations of Manufacturing Technology	5
6	HUM101	Interpersonal Psychology	5
6	HUM102	Business English I	2
6	HUM118	Introduction to Sociology	5
6	HUM122	Spanish Language I	5
6	HUM123	French Language I	3
6	HUM124	German Language I (sponsored by Lidl)	5
6	HUM148	Norwegian Language I (sponsored by Cognizant)	5
6	MNG101	Principles of Economics, Business and Management	5
6	MNG103	Marketing Principles	10
6	MNG107	Organizational Behavior	5
6	MNG108	International Business	10
6	MNG109	Strategic Management	10
6	MNG124	International Marketing	20
6	MNG126	International Business Law	10
6	MNG153	Relationship Marketing	10
6	MNG154	e-Commerce	15
6	MNG162	Innovation Management	10
6	MNG163	Project Management	10
6	MNG173	International Negotiations	10
6	MNG218	Introduction to Communication Theories	10
6	MNG220	Human Resource Management	15
6	MNG228	B2B Marketing	10
6	MNG229	Public Relations	15
6	MNG233	Multinational Enterprises	5
6	POL101	Introduction to Politics	5
6	POL104	International Relations	5
6	POL119	Communist Transformations and Politics in Eastern Europe	5
6	POL124	EU Politics	5
6	POL125	Context of Politics	10