

**IMPORTANT INFORMATION FOR BACHELOR STUDENTS:**

We STRONGLY ADVISE students to choose courses from **ONLY ONE BLOCK** of the course blocks listed below in order to avoid course overlappings

Students can choose up to 5 courses per semester (no more than 30 ECTS)

There are quotas of how many exchange students can take a particular course. The quotas will be used on **the first come, first served basis**

Bachelor students ARE NOT ALLOWED to take Master courses

Course descriptions can be found at [www.ism.it/ects](http://www.ism.it/ects)

[More information international@ism.it](mailto:More information international@ism.it)

**INTERNATIONAL BUSINESS AND COMMUNICATION, 1ST YEAR**

ECTS	CODE	SUBJECT	QUOTA FOR EXCHANGE STUDENTS
6	HUM131	English for Communication in Business II	5
6	HUM162	Academic Writing and Logical Argumentation	5
6	MNG140	International Business Communication	5
6	FUN118	Quantitative Decision Making	5
6	ECO101	Microeconomics	10
6	HUM149	Norwegian Language II	5
6	HUM147	German Language II	5
6	HUM135	French Language II	5
6	HUM134	Spanish Language II	5
6	HUM119	Cross-Cultural Communication	15
6	MNG102	Management Theories	5

<b>INTERNATIONAL BUSINESS AND COMMUNICATION, 2ND YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG165	Business Research Methods	5
6	MNG123	Social Responsibility and Ethics in Global Business	10
6	ECO104	Global Economics	10
6	MNG107	Organizational Behavior	10
6	FIN115	Personal Finance	5
6	MNG114	Advertising and Promotion	5
6	MNG118	Leadership	5
6	MNG156	Family Business Management	5

<b>INTERNATIONAL BUSINESS AND COMMUNICATION, 3RD YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG126	International business law	5
6	MNG163	Project Management	5
6	MNG127	Capstone course	5
6	MNG169	Knowledge Management	5
6	MNG164	Total Quality Management	5
6	MNG156	Family Business Management	5
6	MNG158	Corporate Governance	5

<b>INDUSTRIAL TECHNOLOGY MANAGEMENT, 2ND YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG152	Operations management	5
6	ECO107	Managerial Economics	5
6	MNG110	Entrepreneurship	5
6	HUM108	Academic writing and presentation skills	5
6	FUN119	Data management	2
6	FUN107	Statistical data analysis	10

<b>INDUSTRIAL TECHNOLOGY MANAGEMENT, 3RD YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG123	Social Responsibility and Ethics in Global Business	10
6	MNG164	Total Quality Management	5
6	ECO130	Industrial Organization	10

<b>BUSINESS MANAGEMENT AND ANALYTICS, 1ST YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG102	Management Theories	10
6	ECO101	Microeconomics	10
6	HUM103	Business English II	5
6	HUM134	Spanish Language II	5
6	HUM149	Norwegian Language II	5
6	HUM147	German Language II	5
6	HUM135	French Language II	5

<b>BUSINESS MANAGEMENT AND ANALYTICS, 2ND YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG106	Consumer behaviour	15
6	FUN107	Statistical data analysis	10
6	MNG114	Advertising and Promotion	5
6	ECO115	Real Estate Economics	10
6	MNG118	Leadership	5

<b>BUSINESS MANAGEMENT AND ANALYTICS, 3RD YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG123	Social Responsibility and Ethics in Global Business	10
6	MNG165	Business Research Methods	5
6	MNG110	Entrepreneurship	5
6	MNG152	Operations management	5
6	MNG169	Knowledge Management	5
6	FIN115	Personal Finance	5

<b>FINANCE, 1ST YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	HUM108	Academic writing and presentation skills	5
6	FUN103	Finite mathematics	5
6	FIN101	Financial accounting	5
6	FUN121	Logics	5
6	ECO101	Microeconomics	10
6	HUM134	Spanish Language II	5
6	HUM149	Norwegian Language II	5
6	HUM147	German Language II	5
6	HUM135	French Language II	5
6	HUM119	Cross-Cultural Communication	15
6	MNG102	Management Theories	5

<b>FINANCE, 2ND YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	FUN107	Statistical Data analysis	10
6	MNG111	Business Ethics	10
6	FIN105	Financial markets and institutions	10
6	FIN116	Principles of Financial Management	10
6	FIN106	Behavioural Finance	10
6	ECO115	Real Estate Economics	10
6	POL141	Small States and Global Powers	10

<b>FINANCE, 3RD YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	FUN111	Business Information Systems	10
6	FIN107	Investment management	10
6	FIN118	Advanced Financial Accounting	10
6	FIN106	Behavioural Finance	10
6	ECO129	Intermediate Macroeconomics	10
6	MNG164	Total Quality Management	5
6	MNG158	Corporate Governance	5

<b>ECONOMICS, 1ST YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	ECO101	Microeconomics	10
6	HUM103	Business English II	5
6	HUM134	Spanish Language II	5
6	HUM149	Norwegian Language II	5
6	HUM147	German Language II	5
6	HUM135	French Language II	5

<b>ECONOMICS, 2ND YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	MNG109	Strategic Management	10
6	ECO103	History of Economic Theories	10
6	ECO105	Econometrics	5
6	ECO130	Industrial Organization	10
6	ECO115	Real Estate Economics	10
6	MNG106	Consumer Behaviour	15

<b>ECONOMICS, 3RD YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	FIN105	Financial markets and institutions	10
6	ECO107	Managerial Economics	5
6	ECO105	Econometrics	5
6	ECO106	Political Economy	10
6	ECO129	Intermediate Macroeconomics	10
6	FIN115	Personal Finance	5
6	POL141	Small States and Global Powers	10

<b>ECONOMICS AND POLITICS, 1ST YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	HUM108	Academic writing and presentation skills	5
6	POL137	History of Political Ideas	10
6	FUN122	Finite mathematics	5
6	ECO101	Microeconomics	10
6	HUM134	Spanish Language II	5
6	HUM149	Norwegian Language II	5
6	HUM147	German Language II	5
6	HUM135	French Language II	5
6	MNG102	Management Theories	5
6	HUM119	Cross-Cultural Communication	15

<b>ECONOMICS AND POLITICS, 2ND YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	POL108	Political Sociology	10
6	ECO103	History of Economic Theories	10
6	ECO105	Econometrics	5
6	POL103	Comparative Politics	10
6	ECO130	Industrial Organization	10
6	POL141	Small States and Global Powers	10
6	MNG158	Corporate Governance	5

<b>ECONOMICS AND POLITICS, 3RD YEAR</b>			
<b>ECTS</b>	<b>CODE</b>	<b>SUBJECT</b>	<b>QUOTA FOR EXCHANGE STUDENTS</b>
6	ECO107	Managerial Economics	5
6	ECO105	Econometrics	5
6	FIN104	Public Finance	10
6	ECO129	Intermediate Macroeconomics	10
6	POL141	Small States and Global Powers	10
6	FIN115	Personal Finance	5
6	ECO115	Real Estate Economics	10